

GLOBAL EXPRESSION OF INTEREST (EOI) FOR SUPPLY OF CHEMICALS, LUBES AND GREASE FOR CAMBAY (CB/OS-2) BLOCK, RAVVA OIL AND GAS FIELD (RAVVA) BLOCK AND RAJASTHAN (RJ-ON-90/1) BLOCK

Cairn Oil & Gas, a vertical of Vedanta Limited is the Operator of the Onshore **RJ-ON-90/1** block (Rajasthan), Offshore **Ravva Oil and Gas Field** (Andhra Pradesh) and **CB/OS-2** block (Gujarat) & on behalf of itself and its Joint Venture (JV) partners invites interested Supplier with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the International Competitive Bidding (ICB) Process for the **Supply of various chemicals, lubes and grease required for Production/Operations and Drilling & Petroleum engineering related activities at all "Blocks"**.

Supply of Chemicals:

The scope of supply shall broadly include supply of production chemical(s) (typically including demulsifiers, water clarifiers, biocides, corrosion Inhibitors, scale inhibitors etc), commodity chemicals (DEHA, morpholine, etc.), Lubes and Greases of different grades and applications.

Interested parties shall submit their response to this Expression of Interest stating which of the following Chemicals they intend to be considered for inclusion in the bid list(s). Company may issue Tender for these chemicals independently or by bundling some of these chemicals together into bundled packages. Vendors shall clearly specify which Category they manufacture and for which they have authorized distributorship.

Category A : Production Chemicals.

1. Demulsifier
2. Biocides
3. Reverse Demulsifier
4. Scale inhibitor - Inorganic
5. Scale inhibitor - Organic
6. Corrosion Inhibitor
7. Scale dissolver
8. Oxygen scavenger
9. Schmoo remover
10. Anti-foamer
11. Gas corrosion inhibitor
12. Pour Point Depressant
13. Filter Aid / Coagulant

VEDANTA LIMITED

Cairn Oil & Gas: DLF Atria, Phase 2, Jacaranda Marg, DLF City, Gurugram - 122002, Haryana, India
T +91 124 459 3000 | F +91 124 414 5612 | www.cairnindia.com

Registered Office: Vedanta Limited, 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai - 400093, Maharashtra, India | T +91 22 664 34500 | F +91 22 664 34530 | www.vedantalimited.com

Category B : Commodity Chemicals.

1. Acid, Hydrochloric
2. Caustic (Sodium Hydroxide),
3. Sodium Hypochlorite
4. Sodium Metabisulphite, (SMBS),
5. Morpholine, DEHA,
6. Trisodium Phosphate,
7. Sodium Carbonate powder
8. Poly Aluminium Chloride
9. Citric Acid
10. Chelating Agent, Ethylene Diamine Tetra Acetic (EDTA)
11. Solvent, Ethylene Glycol Monobutyl Ether (EGMBE)
12. Methanol
13. Toluene

Category C : Specialty Chemicals

1. Water Clarifier
2. Drag Reducing Agent
3. RO compatible corrosion inhibitor
4. H₂S Scavengers

Category D: Other Chemicals

1. Mono Ethylene Glycol
2. Tri Ethylene Glycol
3. UREA
4. Diammonium phosphate (DAP)
5. Liquid propane
6. Polymer flocculants

Category E: Lubes and Greases .

1. Lubes of different grades
2. Grease for various applications

Operator would be conducting evaluation for bidder pre-qualification for above requirement. Contractors having the following financial & technical qualification shall only be qualified to participate in the International Competitive Bidding process.

VEDANTA LIMITED

Cairn Oil & Gas: DLF Atria, Phase 2, Jacaranda Marg, DLF City, Gurugram - 122002, Haryana, India
T +91 124 459 3000 | F +91 124 414 5612 | www.cairnindia.com

Registered Office: Vedanta Limited, 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai - 400093, Maharashtra, India | T +91 22 664 34500 | F +91 22 664 34530 | www.vedantalimited.com

Financial Criteria

- ❖ Turnover of the vendor for the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
- ❖ Positive net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.60.

Technical Criteria

- ❖ Contractor should have at least 2 years of experience in supply of respective chemicals.

Contractors are requested, as a minimum, to submit the following documents and details:

- Letter of interest with detailed company/consortium information and interested categories (as mentioned above).
- Lists of similar work successfully executed/under execution along with documents substantiating actual execution of work.
- Company's manufacturing set-up with capacity details (tonnes per year) and geographical location for all chemicals separately.
- Details of Research and Development centers along with case studies for resolving production chemistry related issues, if available.
- List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
- Health, Safety and Environment (HSE) policies, procedures and statistics covering the last 2 years.
- Audited financial details for last 2 years.
- Copies of international certifications or accreditations like ISO / OSHAS.

Interested Parties are requested to evince interest to participate in EOI within 14 days of publication of Expression of Interest. The interested suppliers should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link against the corresponding EOI listing on the Cairn India website i.e. <https://www.cairnindia.com> and submit their contact details online. Further to this, interested suppliers would be invited to submit their response via [Smart Source](#) [Cairn's e Sourcing Platform]. The suppliers would be requested, as a minimum, to submit the above mentioned documents and details for prequalification via [Smart Source](#).

VEDANTA LIMITED

Cairn Oil & Gas: DLF Atria, Phase 2, Jacaranda Marg, DLF City, Gurugram - 122002, Haryana, India
T +91 124 459 3000 | F +91 124 414 5612 | www.cairnindia.com

Registered Office: Vedanta Limited, 1st Floor, 'C' wing, Unit 103, Corporate Avenue, Atul Projects, Chakala, Andheri (East), Mumbai - 400093, Maharashtra, India | T +91 22 664 34500 | F +91 22 664 34530 | www.vedantalimited.com